



# Upcoming Event

Northern Alberta Regional Council

## Video Verification

Thursday, March 21, 2019

Understanding the impacts of video verification and surveillance on the end user, and how doing it right can create new opportunities for your business.

**Location:**

Holiday Inn Edmonton  
4485 Gateway Blvd NW,  
Edmonton, Alberta  
T6H 5C3

**Time:** 4:30 p.m.-6:30 p.m.

**Agenda:**

4:30 p.m. Registration and appetizers  
5:30 p.m. Featured presentation

**Cost:**

Members: \$20 (plus tax)  
Non-members: \$40 (plus tax)

**Registration:**

Visit "Upcoming Events" at [www.canasa.org](http://www.canasa.org).

Pre-registration required. Deadline for registration is Friday, March 15, 2019.

**All payments must be made prior to the event.**

**Refunds will only be granted up to one week prior to the event.**

**For more information:**

Rishad Alam  
Meeting and Event Planner  
Tel: (905) 513-0622 ext. 239  
Toll Free: 1 (800) 538-9919 ext. 239  
Email: [ralam@canasa.org](mailto:ralam@canasa.org)

**Thank you to our sponsors:**



### Guest Speakers



**Patrick Soo**  
Director of National Sales – Alarm.com

Patrick Soo is a 28-year industry veteran, he has served as an Advisor to the BC Canasa Chapter and served two terms on the Dealer Advisor Board for SP&T Magazine. He has experience in several channels, serving the top companies in the security industry. From Chubb, Honeywell, the ADT Authorized Dealer Program, Monitronics, 2GIG and Alarm.com. Patrick was also Co-founder and CEO of Lifeline Fire and Security based in Honolulu, HI.



**Barry Paisley**  
Hikvision

Barry Paisley has been in the security industry for the past 26 years and during his tenure has had the opportunity to work in all facets of the security industry. Barry is currently the Regional Manager for Hikvision Canada Inc for the Prairie Region. In his role, Barry is responsible for dealer development, distribution education and support and development of new channels through dealer and end user relationships.